

Kevin Hutchison

PROFESSIONAL EXPERIENCE

Longroad Energy

Senior Energy Storage Manager | Feb 2024 – Present

- Lead development and execution of utility-scale energy storage projects across the U.S.
- Oversee storage strategy, project development, interconnection, permitting, and financing.
- Collaborate with utilities, ISOs, and regulators to advance storage integration into renewable portfolios.

Energy Storage Manager | Sep 2021 – Feb 2024

- Managed origination and development of battery energy storage systems (BESS).
- Evaluated markets and technologies for project feasibility and optimization.
- Supported project financing, EPC negotiations, and risk management for storage assets.

Hitachi ABB Power Grids

Manager, Technical Sales & Proposals, Grid Edge Solutions | Apr 2021 – Sep 2021

- Directed technical sales and proposal activities for advanced grid-edge storage solutions.
- Engaged with utilities and developers to design and propose customized BESS and microgrid systems.

Manager, Proposals, Grid Edge Solutions | Sep 2019 – Apr 2021

- Led a proposals team supporting large-scale energy storage and microgrid opportunities.
- Developed cost models, technical specifications, and bid strategies for competitive tenders.

Proposal Engineer, Grid Edge Solutions | Dec 2014 – Sep 2019

- Designed and delivered proposals for battery storage, grid stabilization, and renewable integration projects.
- Prepared technical documentation and collaborated with cross-functional engineering and sales teams.
- Supported growth of ABB's storage portfolio in North America.

Ohio University

Maintenance Manager, Charles J. Ping Recreation Center | Nov 2011 – May 2013

- Managed maintenance operations for a large recreation facility.
- Supervised staff and ensured compliance with safety and operational standards.

EDUCATION

Ohio University – Athens, OH

Bachelor of Science, Engineering Technology & Management (2009 – 2013)

Minor: Business Administration & Management